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INSIGHT

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Dear friends,

Glad to see you again!

Early in this month, Ninestar exhibited at Mexico and we are glad to see its patented products and technologies caught many customers' eyes. Patent is one of the key factors for aftermarket including Latin America and South America. Accordingly, we will introduce some patented technologies of G&G products to you and help you know more about G&G's patented products.

Back to the industry, IDC just released the report of growing Global Production Printer Shipments. Managed Print Services Contracts also had an increase in Q1, 2016. What other messages did the market deliver to us? Check Marketing Trend in this issue!

Enjoy reading this issue!

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Advantages of G&G Toner Cartridges for Brother

It has been 12 years since G&G released its first toner cartridges TN-350 for use with Brother Printers in 2004. Until now, G&G has never stopped chasing for technology innovation and devoted itself to offering quality products and service.



G&G has never gave up its pursuit for patent. Even though under the price and cost pressure, G&G insists on providing customers safety printing solution and better printing performance by continuous investment on technology development. That's also what G&G insists on toner cartridges for use with Brother Printers. After decades' efforts, G&G developed a series of patented technologies for toner cartridges that use with Brother Printers.

G&G toner cartridges for use with Brother Printers own very stable qualities. One of the important reasons is that parts of key components were independently designed by G&G. The products quality especially the printing performance will be accordingly more stable. Common industry problems such as back grounding and gear lines can be effectively avoided. G&G has a strict selection on material. That's easy to understand why G&G's products pass rate is higher than other competitive products.

In addition to selected good materials, G&G's strict quality inspection management and advanced production managements can't be ignored. Both of them contribute a lot to stable printing performance.

G&G presents good quality and good service in the industry. For years we have devoted to providing our customers with high quality products and service.

For more products and further information, you are welcome to contact sales representatives.

Ninestar Exhibit at Mexico



June 2nd to 3rd, Ninestar participated in RT Imaging Expo-Americas 2016 in Mexico. This was Ninestar's first show in Latin Expo.

During two-days Expo, Ninestar exhibited latest products and technologies to Latin America customers. However, its patented technologies gained much more attention than before which is a big difference from past South American Expos. It's believed that recent case (Canon took legal action against infringement in Brazil) has ringed an alarm bell of intellectual property for Latin and South America market. This might be a turning point for the market. Products quality and customers' experience will be increased gradually to let more and more people accepting compatible printing consumables.

Devoted to providing safety printing solutions to customers, Ninestar owns over 1200 patents and wide ranges of remanufactured products, which are highly recognized by more and more Latin and South America customers.

Ninestar Will Exhibit at Japan in July

Dear friends,

Ninestar is going to exhibit at the 27th International Stationery & Office Products Fair in Tokyo Big Sight. We sincerely invite you to visit us at Booth IS-180 in Tokyo Japan from 6th July to 8th July.



This Fair is a great chance for communication. On the fair, more items will be shown, along with other new technology and product released. Please contact sales representatives to confirm the meeting. Please contact sales representatives to confirm meeting schedule in advance.

We are looking forward to meeting you on the International Stationery & Office Products Fair Tokyo.

Apex Mic Won “THE LEADER FOCUS ON QUALITY” Prize on Russia BUSINESS-INFORM



Recently, Apex Mic attended the annual BUSINESS-INFORM event in Russia. During the event, Apex Mic won the “THE LEADER FOCUS ON QUALITY” prize for world-wide recognition of its outstanding quality products. As the shining star in industry, Apex Mic also unveiled a series of core and IoT (Internet of Things) new products.

Apex Mic's replacement chips for HP CF400 and Kyocera TK-7300/TK-5160 laser series and many of its second-line core products successfully drew customers' attention. Russia is the third largest market for Apex Mic's Unismart device, so there are no doubts that its products can catch so many local dealers' eyes.

A smart monitoring firmware upgrades app, Apex Support, also received high complements from event participants for its multiple functions. The new version of Apex Support covers more brands and models so that firmware upgrades and new printer information can be updated immediately and safely.

Furthermore, new IoT products, consisting of NFC large capacity chip, the fingerprint lock, and storage products also attracted wide attention from event attendees. Apex Mic not only devotes to offering quality products and service to customers, but also focuses on the innovation and development of new products to boost enterprise energy.

So far, Apex Mic has built a strict and mature quality control system for its high demands of products quality. In the future, the company will improve quality management to ensure better products & service and more benefits for customers.

Consecutive Growth of Global Production Printer Shipments in Q1, 2016

The global printer market continued its powerful year-over-year growth at the rate of 7.9% in the first quarter of 2016, which signaled its sixteenth successive positive growth quarter. The WQPPT (Worldwide Quarterly Production Printer Tracker) of the IDC (International Data Corporation) showed the value of unit shipment in Q1 had increased to around \$1.2 billion, with a growth rate of 1.4%.

Other highlights of the global production printer market in Q1 of 2016 are as follows:

1. The unit shipments of Label & Packaging and Mid Production increased 18.8% and 11.5% respectively in the Q1 of 2016 compared with the same period of 2015.
2. In units shipped, Ricoh Group gained 28.8% year-over-year profits, which exceeded the other four of the top five vendors.

The research manager of Imaging, Printing, and Document Solutions, Amy Machado, stated, "Print service providers (PSPs) continued to invest in the first quarter with no holding off purchases or waiting to see what new products are coming at the world's largest print show in Dusseldorf this month. That could foretell very good things for both the second quarter and the second half of the year, as PSPs jump on new technologies, especially when it comes to high-quality color laser and inkjet."

Worldwide Production Unit Shipments, Market Share, and Year-over-Year Growth, Q1 2016*					
Vendors	1Q16 Unit Shipments	1Q16 Market Share	1Q15 Unit Shipments	1Q15 Market Share	1Q16/1Q15 Growth
1. Xerox Group ¹	5,127	46.7%	4,906	48.2%	+4.5%
2. Ricoh Group ²	2,627	23.9%	2,040	20.0%	+28.8%
3. Konica Minolta Group ³	2,165	19.7%	2,006	19.7%	+7.9%
4. Canon Group ⁴	570	5.2%	705	6.9%	-19.1%
5. HP Inc	182	1.7%	193	1.9%	-5.7%
Others	312	2.8%	326	3.2%	-4.3%
Total	10,983	100.0%	10,176	100.0%	+7.9%

Source: IDC Worldwide Quarterly Production Printer Tracker, May 2016

Source: http://www.irecyclingtimes.com/News-Detail?news_column_id=16&news_id=6670

(If there is any infringement, please contact us)

Managed Print Services Contracts Continue to Grow in Q1

While the worldwide hardcopy peripherals (HCP) market experienced an overall declining, managed print services (MPS) contracts continued to grow with over 1.8 million printers being shipped alongside in the first quarter of 2016 (Q1 2016).

According to International Data Corporation (IDC), Asia/Pacific, Japan, Western Europe, and the United States are the main contributors to the positive contractual momentum, with year-over-year growth ranging from 3.9% to 41%. The HCP market shipments fell 10.6% year-over-year (YOY) to 23.11 million units in Q1, while inkjet printers and laser market decreased 11.1% and 10.5% respectively year-over-year.

Other highlights from the first quarter include:

- High end color laser devices (45 ppm+) continued to grow year over year, gaining 8.4% in 1Q16.
- Epson maintained its year-over-year growth stake, increasing 6.7% in Q1 due to the effect of the Chinese market.
- HP laser business grew 3.0% year over year in North America (U.S. and Canada), accounting for 39% share, while color laser 21-30 ppm grew 785.5% annually, as both printer and MFP shipments moved upstream. The Color LaserJet M2xx family is driving demand, where HP had found great acceptance of the new Jet Advantage technology.

Source:

http://www.irecyclingtimes.com/News-Detail?news_column_id=16&news_id=6599

(If there is any infringement, please contact us)

Toner Cartridges



Ninestar Model No.	OEM Model No.	Page Yield(P)		Color	For use in
		Ninestar	OEM		
NT-CS504FBK	CLT-K504S	2500	2500	BK	CLX-4170/CLX-4195FN-CLX-4195FW/ CLP-415N/CLP-415NW/CLP-470/ CLP-475
NT-CS504FC	CLT-C504S	1800	1800	C	
NT-CS504FY	CLT-Y504S	1800	1800	Y	
NT-CS504FM	CLT-M504S	1800	1800	M	



Ninestar Model No.	OEM Model No.	Page Yield(P)		For use in
		Ninestar	OEM	
NT-PFL540BK	C540A1KG	1000	1000	Lexmark C540n/C544n/X544dw/C544dw/ X543dn/X548dte/C543dn/C546dtn/X544n/ C544dn/ X544dn/ C544dtn X546dtn/X548de
NT-PFL540C	C540A1CG	1000	1000	
NT-PFL540M	C540A1MG	1000	1000	
NT-PFL540Y	C540A1YG	1000	1000	
NT-PFL540XBK	C540H1KG	2500	2500	Lexmark C543dn/C546dtn/X544n/ C544dn/ X544dn/ C544dtn/ X546dtn /X548de /C540n/ C544n/X544dw/C544dw/X543dn /X548dte
NT-PFL540XC	C540H1CG	2000	2000	
NT-PFL540XM	C540H1MG	2000	2000	
NT-PFL540XY	C540H1YG	2000	2000	
NT-PFL540XXBK	C544X1KG	6000	6000	Lexmark X544dn/ C544dn/C544dtn/X544dw/ C544n/C544dw/X544n
NT-PFL540XXC	C544X1CG	4000	4000	
NT-PFL540XXM	C544X1MG	4000	4000	
NT-PFL540XXY	C544X1YG	4000	4000	
NT-PFL546XXXBK	C546U1KG	8000	8000	Lexmark X548dte/ C546dtn/X548de /X546dtn



All the above information is based on Seine Tech lab test.

Inkjet Cartridges



- Patented bottle design prevent dirty hands
- Unique dropping control; No squeezing no filling.
- Clear text, sharp edge

G&G Model No.	OEM Model No.	Ink Type		Volume		Yield		Color	For use in
		G&G	OEM	G&G	OEM	G&G	OEM		
NPR-GT51BK-100ml	GT51BK	P	D	100	90	5500	5500	BK	HP DeskJet GT 5810/ GT 5820
NPR-GT52C-70ml	GT52C	D	D	70	70	8000	8000	C	
NPR-GT52M-70ml	GT52M	D	D	70	70	8000	8000	M	
NPR-GT52Y-70ml	GT52Y	D	D	70	70	8000	8000	Y	



- No fading
- Vibrant color and wide color gamut
- Everbrite Pigment ink perfect to match
- One of the most popular products in HP PS market
- Rub resistance, ozone resistance and anti-solarization.

G&G Model No.	OEM Model No.	Ink Type		Volume		Yield		Color	For use in
		G&G	OEM	G&G	OEM	G&G	OEM		
NH-R9448MBK	C9448A	P	P	130	130	-	-	MBK	HP Deskjet Z2100/3200/5200/5400/HD pro
NH-R9449PBK	C9449A	P	P	130	130	-	-	PBK	
NH-R9451LGY	C9451A	P	P	130	130	-	-	LGY	
NH-R9452C	C9452A	P	P	130	130	-	-	C	
NH-R9453M	C9453A	P	P	130	130	-	-	M	
NH-R9454Y	C9454A	P	P	130	130	-	-	Y	
NH-R9455LM	C9455A	P	P	130	130	-	-	LM	HP Deskjet Z2100/3200/5200/5400
NH-R9390LC	C9390A	P	P	130	130	-	-	LC	HP Deskjet Z6100/Z6100ps
NH-R9464MBK	C9464A	P	P	750	750	-	-	MBK	
NH-R9465PBK	C9465A	P	P	750	750	-	-	PBK	
NH-R9466LGY	C9466A	P	P	750	750	-	-	LGY	
NH-R9467C	C9467A	P	P	750	750	-	-	C	
NH-R9468M	C9468A	P	P	750	750	-	-	M	
NH-R9469Y	C9469A	P	P	750	750	-	-	Y	
NH-R9470LC	C9470A	P	P	750	750	-	-	LC	
NH-R9471LC	C9471A	P	P	750	750	-	-	LM	




All the above information is based on Seine Tech lab test.

Inkjet Cartridges




- One of the most popular products in Canon CAD market
- Everbrite Pigment ink perfect to match
- Test: Comparable to OEM quality
- 0.05mm CAD thinnest lines: Thick black, clear, and sharp

G&G Model No.	OEM Model No.	Ink Type		Volume		Yield		Color	For use in
		G&G	OEM	G&G	OEM	G&G	OEM		
NC-00102BK	PFI-102BK	D	D	130	130	-	-	BK	 CANON imagePROGRAF Ipf510/600/ 605/610/710/IPF710MFP/720 With Colortrac Scanning System
NC-00102MBK	PFI-102MBK	P/D	D	130	130	-	-	MBK	
NC-00102C	PFI-102C	D	D	130	130	-	-	C	
NC-00102M	PFI-102M	D	D	130	130	-	-	M	
NC-00102Y	PFI-102Y	D	D	130	130	-	-	Y	



- No fading
- Patented products
- Everbrite Pigment ink
- Vibrant color and wide color gamut
- Fast print speed and high page yield
- Rub resistance, ozone resistance and anti-solarization.

G&G Model No.	OEM Model No.	Ink Type		Volume		Yield		Color	For use in
		G&G	OEM	G&G	OEM	G&G	OEM		
NP-C-2500XLBK	PGI-2500XLBK	P/D	P	74.6	70.9	2500	2500	BK	 CANON MAXIFY Mb5350/ MB5050/IB4050(EU)
NP-C-2500XLC	PGI-2500XLC	P/D	P	20.4	20.4	1800	1755	C	
NP-C-2500XLM	PGI-2500XLM	P/D	P	20.4	20.4	1300	1295	M	
NP-C-2500XLY	PGI-2500XLY	P/D	P	20.4	20.4	1520	1520	Y	
NP-C-1500XLBK	PGI-1500XLBK	P/D	P	36	34.7	1200	1200	BK	CANON MAXIFY Mb2050/ MB2350(EU)
NP-C-1500XLC	PGI-1500XLC	P/D	P	12	12	1200	1020	C	
NP-C-1500XLM	PGI-1500XLM	P/D	P	12	12	900	780	M	
NP-C-1500XLY	PGI-1500XLY	P/D	P	12	12	1000	935	Y	

All the above information is based on Seine Tech lab test.

Ribbon



- High character yield, with chip

G&G Model No.	OEM Model No.	Color	Width (mm)	Length (mm)	For use in
RR-CP SP40 PLUS BK (with chip)	PRK6287-6	Black	8	24	Compuprint sp40 PLUS



- Patented

G&G Model No.	OEM Model No.	Color	Width (mm)	Length (mm)	For use in
RL-BR TZ231P BK/WT	Tze -231	Black on White	12	8	GI100, PT200, PT1000, PT1000BM, PT1010, PT1010B, PT1010NB, PT1010R, PT1010S, PT1090, PT1090BK, PT1100, PT1100SB, PT1100SBVP, PT1100ST, PT1120, PT113, PT1160, PT1170, PT1170S, PT1180, PT1190, PT1190, PT1200, PT1230PC, PT1280, PT1280SR, PT1280VP, PT1280AF, PT1290, ST1150, ST1150DX, PT7100, PTD200, PT18R, PT300, PT-300B, PT310, PT-310B, PT320, PT340, ST1150, ST1150DX, PT1300, PT1700, PT1750, PT1760, PT1800, PT1810, PT1830, PT1830C, PT1830SC, PT1830VP, PT1880, PT1900, PT1910, PT1950, PT1960, PT2030, PT2030AD, PT2030VP, PT2100, PT2110, ST5, PT330, PT350, PT520, PT540, PT580C, PT1400, PT1500PC, PT1600, PT1650, PT2200, PT2210, PT2300, PT2310, PT2400, PT2410, PT2430PC, PT2500PC, PT2600, PT2610, PT2700, PT2710, PT2730, PT2730VP, PT7500, PT7600, PT530, PT550, PT3600, PT9200PC, PT9200DX, PT9400, PT9500PC, PT9600, PT9700PC, PT9800PCN, PT-P700

